



GSK Supplier Payment Terms

As part of our continued work to simplify and standardise our global payment processes, GSK's supplier payment terms are being updated.

In most markets, starting on October 17, GSK's standard payment terms will be **90 days from the date of receipt of a valid invoice**, provided that the invoice complies with applicable invoicing requirements and, where required, references a valid purchase order.

Exceptions to Standard Payment Terms

We recognise that certain suppliers, spend categories and jurisdictions require different payment arrangements. Accordingly, the standard 90-day payment term may not apply where:

- a) Local legislation or regulation limits the payment terms that may be agreed with suppliers.
- b) Mandatory statutory payment periods apply to specific spend categories.
- c) A supplier qualifies for an approved exemption under a GSK policy or programme.
- d) A supplier meets the criteria for small business status as defined by applicable local regulations or GSK's small business policy (see below).
- e) An alternative payment arrangement has been approved through GSK's exception governance process.

Payment Frequency

From **February 2027**, GSK will operate a **weekly payment cycle** as part of our approach to providing a consistent and efficient global payment process. Once a valid invoice has reached its contractual due date, payment will be processed in the **next applicable weekly payment run**. This new payment frequency does not override applicable legal or regulatory requirements, or any formally agreed exceptions to GSK's standard payment terms.

Small Business Suppliers

GSK recognises the important contribution made by small businesses and supports applicable protections and payment arrangements for qualifying suppliers.

Where preferential payment terms apply to micro, small or medium-sized businesses under relevant local legislation, regulatory requirements or an applicable GSK policy, qualifying suppliers will continue to receive the relevant payment terms.

Suppliers may be asked to provide appropriate information or evidence to confirm their eligibility. Once eligibility has been confirmed, the applicable payment terms will be reflected in GSK's supplier records.



Applicable Legal Requirements and Approved Exceptions

Where local legislation, regulatory requirements, recognised small business protections or approved exceptions conflict with GSK's standard payment terms, the applicable local requirement or approved exception will take precedence.

If you have any questions regarding the payment terms applicable to your organisation, please contact **our Supplier Helpdesk**. Our “**contact us**” details are located on our GSK Supplier Website – link as follows [[GSK Suppliers](#)] in the first instance.